



BEYOND PROPERTY GROWTH

PROPERTY TRANSACTIONS AND ADVISORY





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The service involves development and redevelopment of structures from site identification, feasibility study, design, and implementation. The service can be summarized as below:

- Special Analysis for current and future needs
- Determination and advice on procurement model
- Market study and review of rentals
- Planning and architectural design (by use of a Consultant)
- Environmental Impact Assessment
- Feasibility studies and capital cost estimates
- Arrangement and management of construction activities
- Tender/negotiation of construction contracts
- Property life-cycle modelling and monitoring
- Capital expenditure management
- Portfolio specific research

WHY US

Press Properties is qualified to manage and properties because of the following attributes:

1. We add value to our management service by developing the following for clients' review:
 - a. Property strategy focusing on three areas for economic gain:
 - i. Hold and maintain/refurbish to prolong the property's life;
 - ii. Redevelop to realise more sustainable gains against increased maintenance costs; and / or;
 - iii. Dispose to realise the store value for reinvestment.
 - b. Five year maintenance plans for easier planning.
 - c. Quarterly market review with a full SWOT analysis.
 - d. Annual yield analysis versus the market performance.
2. We have a very good track record in the management of properties in Malawi;
3. We have proven track record as best managers for residential property establishments. Good examples are the properties in Press Village and Area 9 Town Houses;
4. We have tailor made and easy to model systems. We use SAP which is a system that has Real Estate and Finance modules apart from many others;
5. We have staff that have the experience in managing institutional and third party owned properties;
6. We have a young and dynamic team that is easy to work with owing to their professional and eagerness to make a difference through work output and timely reporting;
7. We are owned by a well-established conglomerate in the country with its shareholding listed on both the Malawi and London Stock Exchange;
8. We have well trained and experienced staff that are always acquiring latest knowledge in the profession;
9. We are affordable as we enjoy economies of scale from our portfolio that we manage hence lowering overheads for our clients;
10. We are always expanding in line with available work load.



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