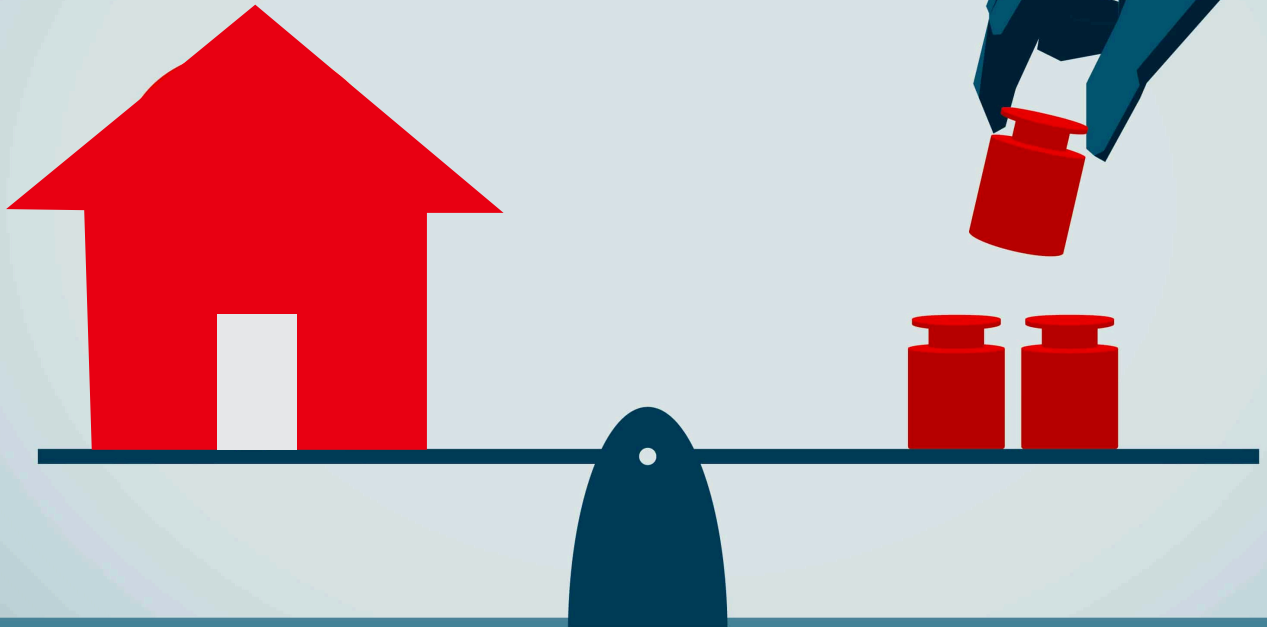




BEYOND PROPERTY GROWTH

PROPERTY VALUATION





PROPERTY VALUATION



We are also involved in valuation of real assets for accounting, insurance and disposal purposes. We have well qualified expertise registered with the Surveyors Institute of Malawi. The service can be summarized as below:

- Open Market Values: Land and Buildings
- Residual Valuations In Case Applicable
- Future Useful Economic Life (FUEL)
- Valuation for Insurance Purposes
- Valuation for Rental Purposes
- Property Investment Appraisal
- Valuation for Accounting purposes

WHY US

Press Properties is qualified to manage and properties because of the following attributes:

1. We add value to our management service by developing the following for clients' review:
 - a. Property strategy focusing on three areas for economic gain:
 - i. Hold and maintain/refurbish to prolong the property's life;
 - ii. Redevelop to realise more sustainable gains against increased maintenance costs; and / or;
 - iii. Dispose to realise the store value for reinvestment.
 - b. Five year maintenance plans for easier planning.
 - c. Quarterly market review with a full SWOT analysis.
 - d. Annual yield analysis versus the market performance.
2. We have a very good track record in the management of properties in Malawi;
3. We have proven track record as best managers for residential property establishments. Good examples are the properties in Press Village and Area 9 Town Houses;
4. We have tailor made and easy to model systems. We use SAP which is a system that has Real Estate and Finance modules apart from many others;
5. We have staff that have the experience in managing institutional and third party owned properties;
6. We have a young and dynamic team that is easy to work with owing to their professional and eagerness to make a difference through work output and timely reporting;
7. We are owned by a well-established conglomerate in the country with its shareholding listed on both the Malawi and London Stock Exchange;
8. We have well trained and experienced staff that are always acquiring latest knowledge in the profession;
9. We are affordable as we enjoy economies of scale from our portfolio that we manage hence lowering overheads for our clients;
10. We are always expanding in line with available work load.



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BEYOND PROPERTY GROWTH